

IN PLACE OF STRIFE

The Mediation Chambers



Charles Middleton-Smith

Charles Middleton-Smith can be relied upon to deal with the inevitable surprises of the mediation process with calmness, authority and optimism. He actively seeks new learning on negotiation, gap closing strategies and mediator options.

With over 25 years of commercial experience, Charles continues to be appointed in a wide variety of business and legal contexts, with a consistent approach no matter what the sums involved might be.

Charles describes his style as prioritising the commercial aspects, the future and reality, momentum, humour, courtesy and flexibility.

Areas of particular experience include:

- Arts, Media & Entertainment (including intellectual property)
- Finance Services/Regulatory
- Assisted deal making
- Healthcare
- Commercial Agents Regulations
- IT/Telecoms/Utilities
- Banking and finance
- Partnership
- Employment
- Public Sector
- Disputes with an international dimension (reflecting his legal practice)
- Sport (football, leisure & fitness, motor racing, fighting, motor cycling, governing bodies, sports funding)

"Suited to sophisticated clients and not afraid to challenge them"

"Marvellously thorough, understated and fair"

"Decidedly proactive"

"Calm and contained handling of matters of great complexity"

"Flexible and patient"

"Coaxes parties into settlement with guileless ease"

"Thoroughness, persistence, and management skills"

"Combines a wonderful sense of humour with a firmness that allows people to take him seriously."

Chambers Guide to the Legal Profession, 2001-09