

IN PLACE OF STRIFE

The Mediation Chambers



Feedback Digest for MATTHEW GREENBERG

Mediation Style and Approach

Matthew Greenberg began to make his mark as a mediator in the handling of cases with high emotion. With his experience as an insurance-based litigator, he also brings commercial hard-headedness to his disputes.

Many who meet Matthew quickly find him friendly and accessible but he is also known for not shying from firmly challenging people's positions.

Matthew spent over 15 years practising as a solicitor in the City of London, concentrating mainly on professional liability claims. There he was known for academic approach to legal problems, his attention to detail and his tenacity.

Feedback

"Excellent mediator."

"A very friendly and approachable mediator. He helped the client to see her risks, without twisting her arm."

"He got onto the nub of the case pretty quickly and put some apposite questions to both sides which got the mediation off in the right direction."

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Themes emerging from the feedback

Commercial

“Sensible. Firm where necessary. Commercial.”

“Very relaxed. Kept the parties focussed on why they were there.”

“He kept our opponents away from a trial mentality and focussed us all on a commercial outcome.”

Getting to the issues

“There was a lot of detail in the case. Mr Greenberg got to the fundamentals from the start.”

Tenacious

“Matthew was very effective and active in the process.”

“Matthew was still going strong well into the day. He kept us going when some of us were beginning to tire.”

“He kept going until we all saw sense!”.

Patient and Empathetic

“Very sympathetic to client's position and gave us plenty of opportunity to address the issues in their case.”

“Took a softly softly approach which worked well. Was amenable and persuasive.”

“Very good. Friendly and helpful.”

“Your gentle manner and sensitive and informed approach was so reassuring that maybe I would have aborted at a certain point were it not for you. As it was, I stayed the course ... thanks for your most exquisite delicacy.”

“Put the clients at ease and did the best to break through some serious emotional issues on the part of the other side.”